

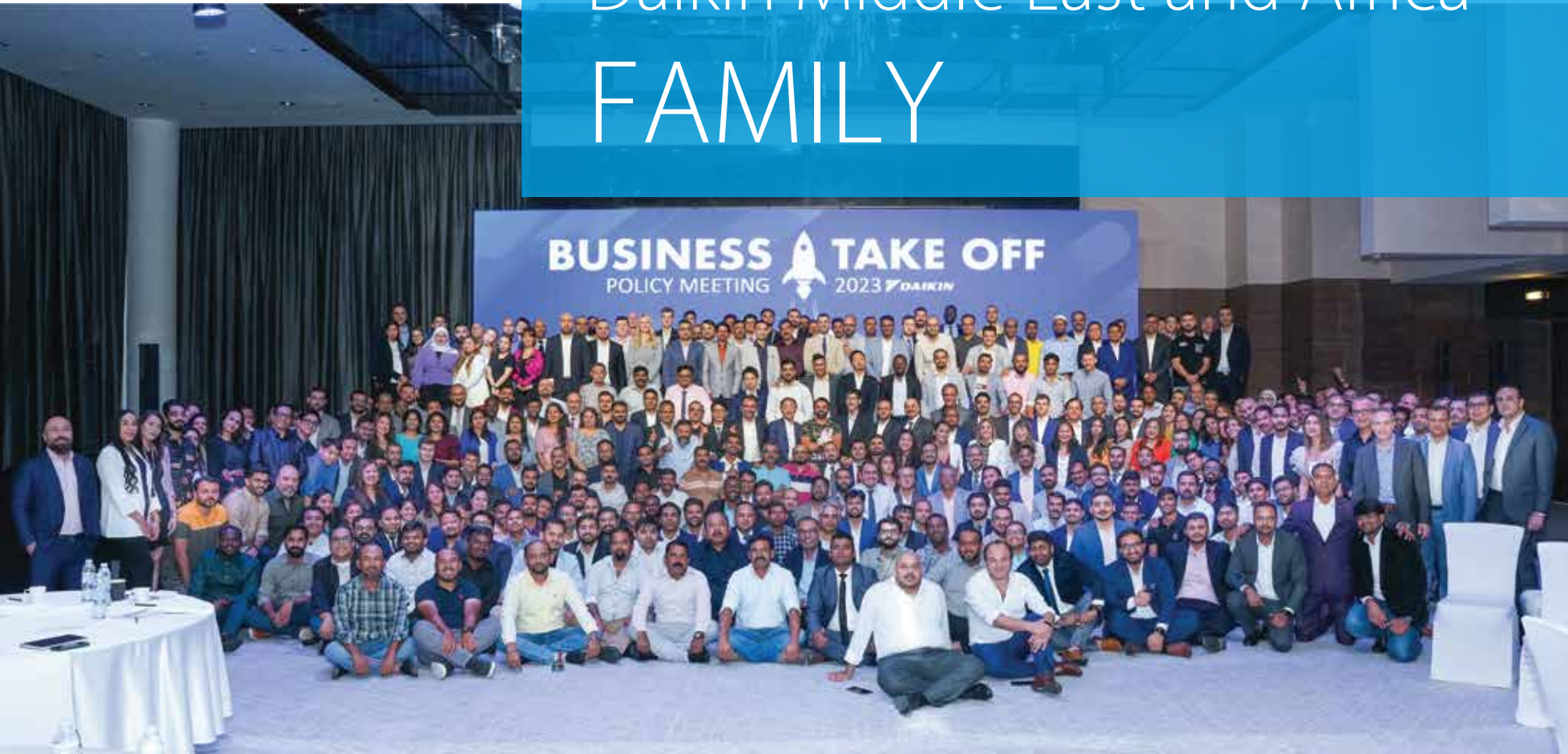


DAIKIN MEA

CORPORATE PROFILE



Daikin Middle East and Africa FAMILY





This is our MISSION

Creating Value for Tomorrow

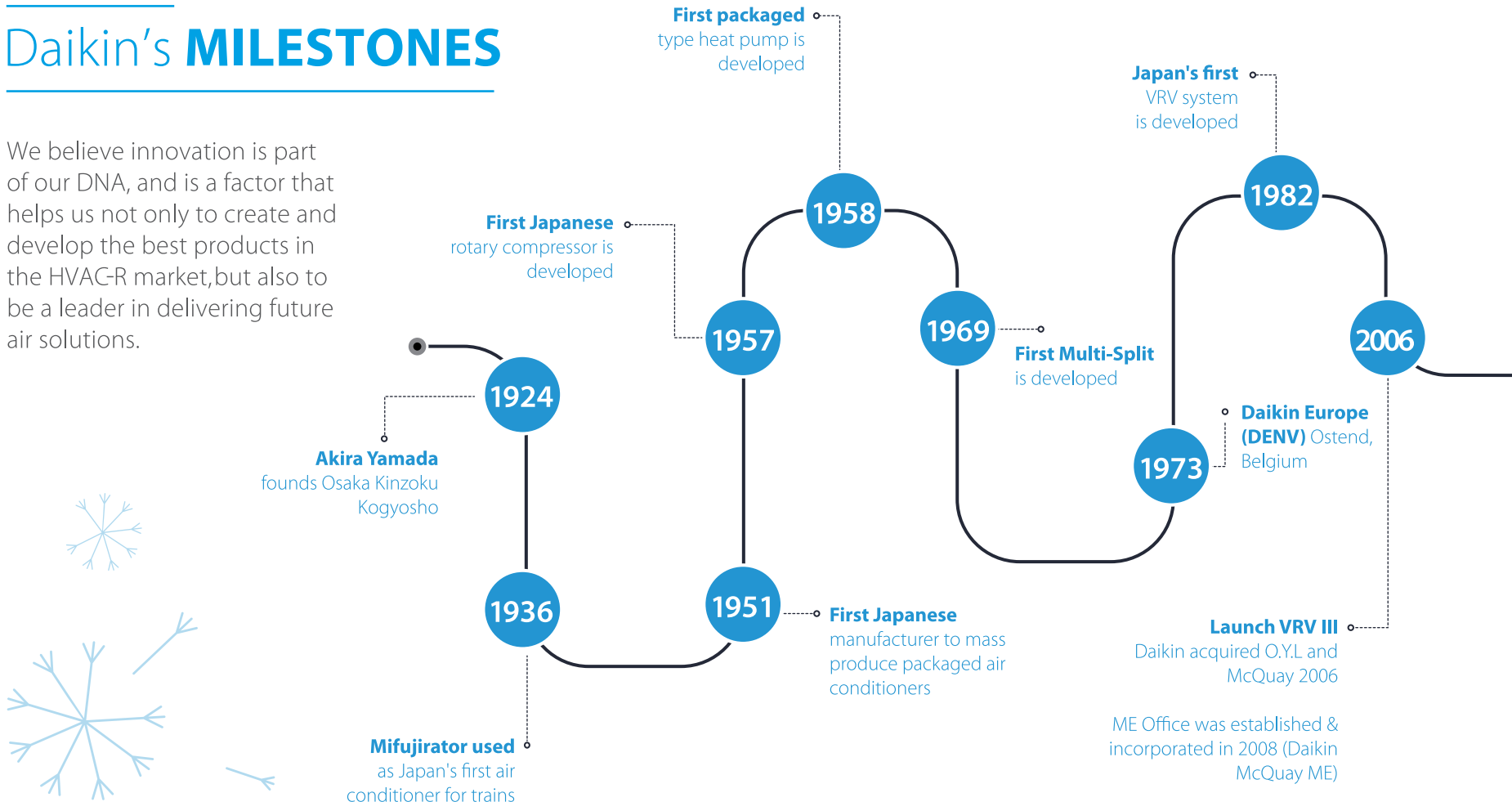
Air is something that surrounds us 24 hours a day. At Daikin, the future of the world's air is our greatest concern. We use our expertise about air, our passion for innovation and our mastery of technology to improve the air we breathe. This is our mission.

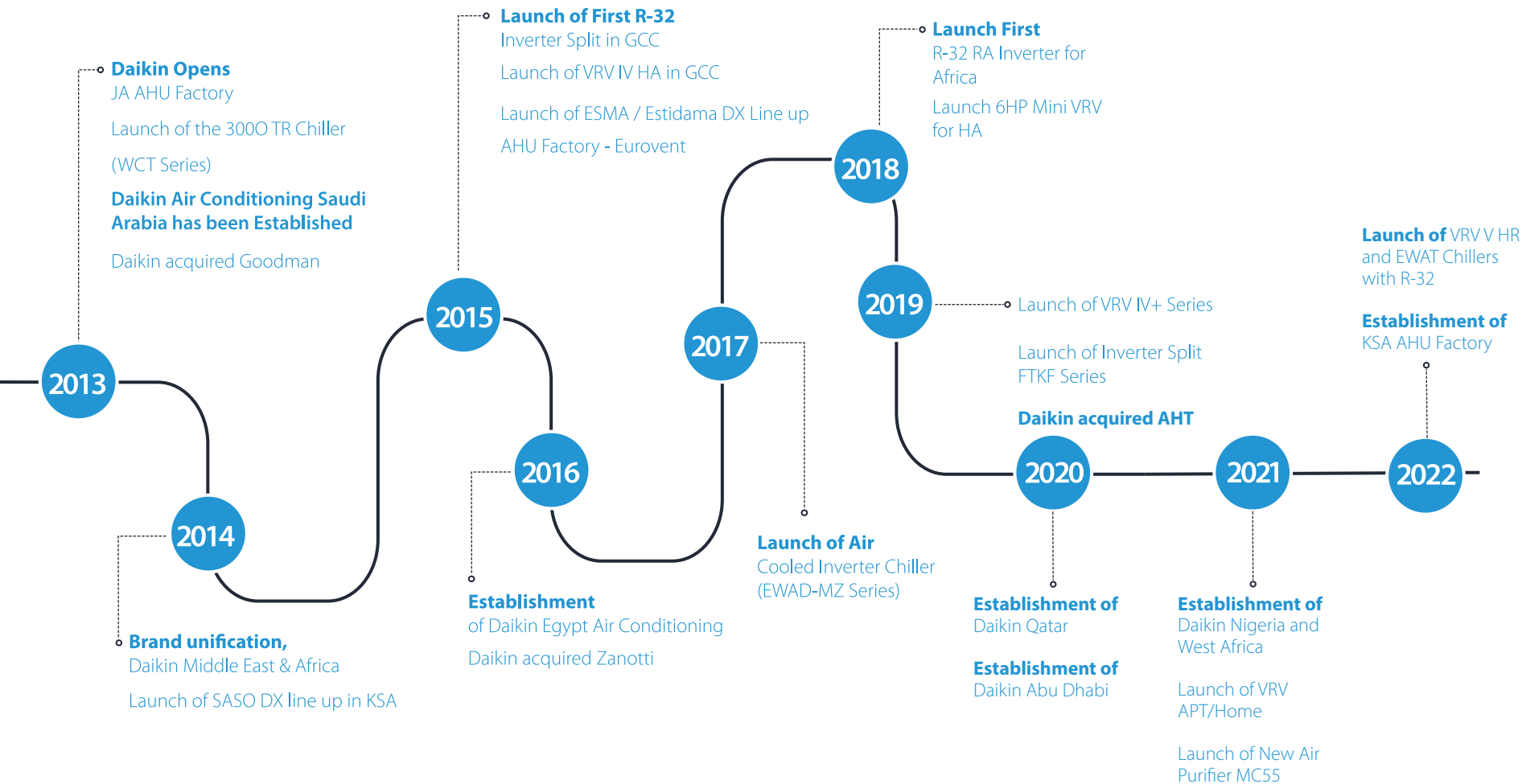




Daikin's MILESTONES

We believe innovation is part of our DNA, and is a factor that helps us not only to create and develop the best products in the HVAC-R market, but also to be a leader in delivering future air solutions.







Key facts about **DAIKIN**

Founded in **1924**
98 Years of History

91% HVAC Sales
9% Chemicals

**Comprehensive
AC Manufacturer**
of both AC equipment
& refrigerants, including parts

**Unique
HVAC-R Company**
High Quality with
Highest Value

9+ Major
HVAC-R Acquisitions

347 Subsidiaries
30 in Japan,
317 Worldwide

96,000+
Employees

5 Regions
Global business
distributed

\$587M
R&D Investment

Over 115
Worldwide
production bases

**Japanese
Company**
with a worldwide
footprint

Global Leader
both in Revenue
& Innovation

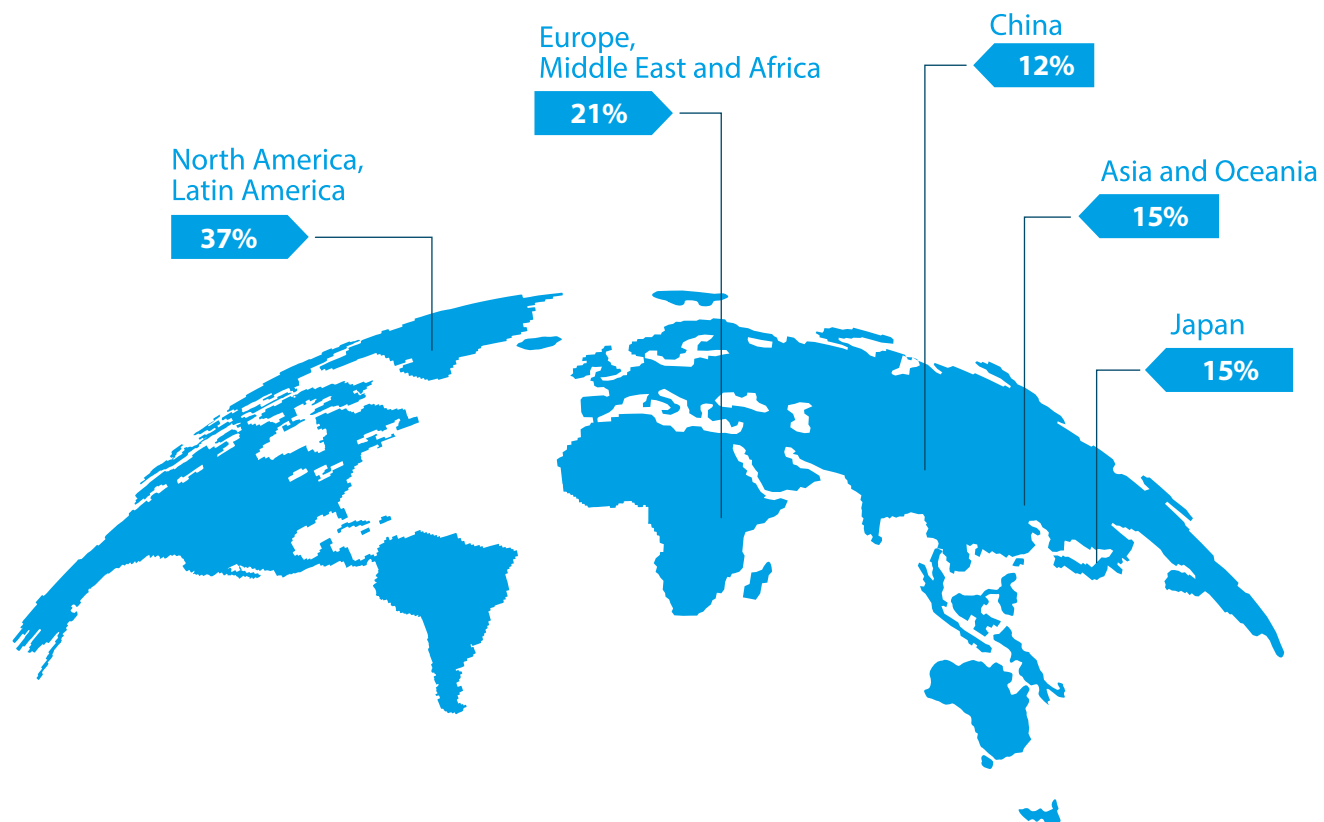


Bringing the **WORLD** Healthy, Comfortable **LIFESTYLES**

Daikin is a global manufacturer with overseas sales accounting for more than 70% of the group total and overseas employees accounting for 80% of the group workforce. In our businesses of air conditioning and fluorochemicals, we respond to customers' needs by providing products that make people and space healthier and more comfortable.



Consolidated Sales by region **FY2022**



Air Conditioning/ Refrigeration Equipment

Achieving both comfort and environmental performance to meet all global air conditioning needs.

- Air Purifiers
- Residential Air Conditioners
- Commercial Air Conditioners
- Hot Water and Space Heaters
- Air Conditioning Systems
- Air Filters
- Refrigeration Equipment

Chemicals

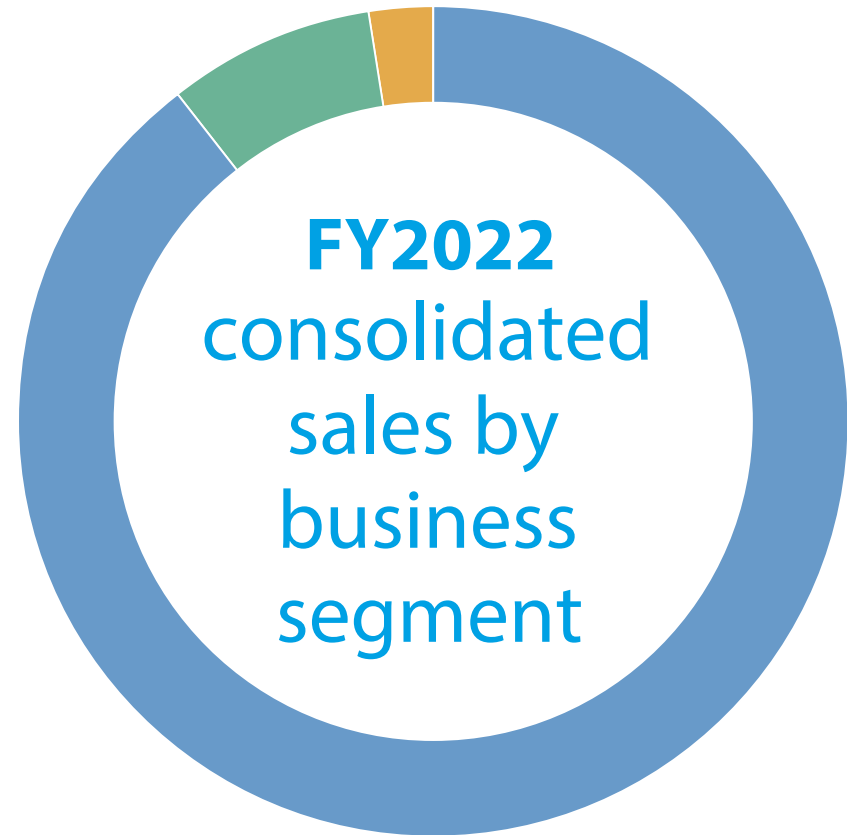
Utilizing the characteristics of Fluorochemicals and contributing to a wide range of fields.

- Automotive Field
- Semiconductor Field
- Information and Telecommunication Field

Oil Hydraulics, Defense Systems and Electronics

Proprietary technologies at work in a range of industries IT Solutions.

- Machine Tools
- IT Solutions
- In-Home Medical Equipment



91% ■ Air Conditioning/Refrigeration Equipment

7% ■ Chemicals

2% ■ Oil Hydraulics, Defense Systems and Electronics



Daikin products are used in more than **160 COUNTRIES WORLDWIDE**

Wherever you are in the world, regardless of region, season or culture, we ensure that your home, office or business gets the highest quality of air and comfort with our top-of-the-line products and total solutions.



Product Development Bases **WORLDWIDE**

Over 100 production bases worldwide to meet a wide range of individual needs and preferences for now and in the future.

OVER
115

WORLDWIDE
PRODUCTION BASES





Handle any space anywhere from **10m²** **TO** **∞**

We support all project sizes -

From the smallest villa to the tallest tower

Factory

District

Villa



Hospital



Tower



Stadium





Daikin Solutions for **ANY CLIMATE NEED**

Residential AC

Room air conditioners



Housing/Multi-split air conditioners



Unitary air conditioners



Residential AC



VRV Systems



ACs for Facilities & Factories



ACs for Facilities & Factories

Chillers & Prefabricated Solutions



Air Purifier



Heating/Water Heaters



ACs for small shops & offices



Rooftop



Air Handling Units



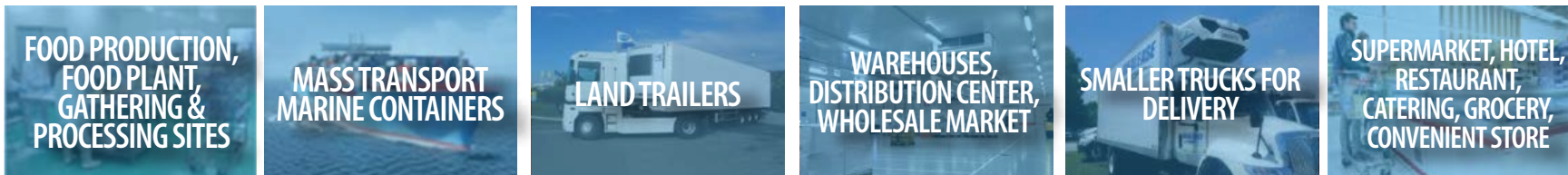
Fan Coil Units



RESIDENTIAL

COMMERCIAL

INDUSTRIAL



COMMERCIAL REFRIGERATION		INDUSTRIAL REFRIGERATION		TRANSPORT REFRIGERATION	RETAIL SOLUTIONS	PHARMA SOLUTIONS
COMMERCIAL	SEMI-INDUSTRIAL	INDUSTRIAL	TURN-KEY PROJECT			
Cooling capacity from 0,5 to 4 kW	Cooling capacity from 4 to 15 kW	Cooling capacity from 0,5 to ~20,000 kW	Unlimited volumes and cooling capacities	• Van & light truck • Truck • Trailers	• Plug-in Supermarket Cabinets • Hybrid Water-loop systems • F&B Display Freezers	• Portable Cold Box • Critical Pharma Storage rooms • Customized Pharma storage solutions
Cold Room volume up to 50 m3	Cold Room volume up to 350 m3	Cold Room volume up to 2000 m3				

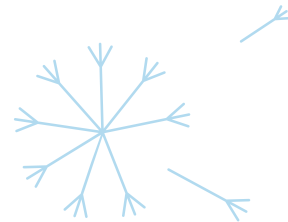
Service is a critical foundation in the organization & supporting all DAIKIN products & solutions.



The core facility for DAIKIN TECHNOLOGY



The Technology and Innovation Center (TIC) aims to create new value based on the world's best technologies and highly differentiated products. For this reason, people of diverse backgrounds gather across the national borders from inside and outside the company to consolidate their strengths and passion in making TIC a venue for facing the challenge of realizing collaborative innovation.





Invest **IN** Innovation & **NEW TECHNOLOGIES**



Home to over 700 engineers working under the concept of bringing together people and technologies from around the world for Daikin style collaborative creation.



Zero-emission building



Daikin Group's core facility for global innovation and development

People-Centered Management

96,337 people supporting **YOU**





Daikin - THE FACTORY OF THE FUTURE AWARD

The Factory of the Future award is presented by "Made Different", a joint organisation that promotes the future of manufacturing in Belgium.

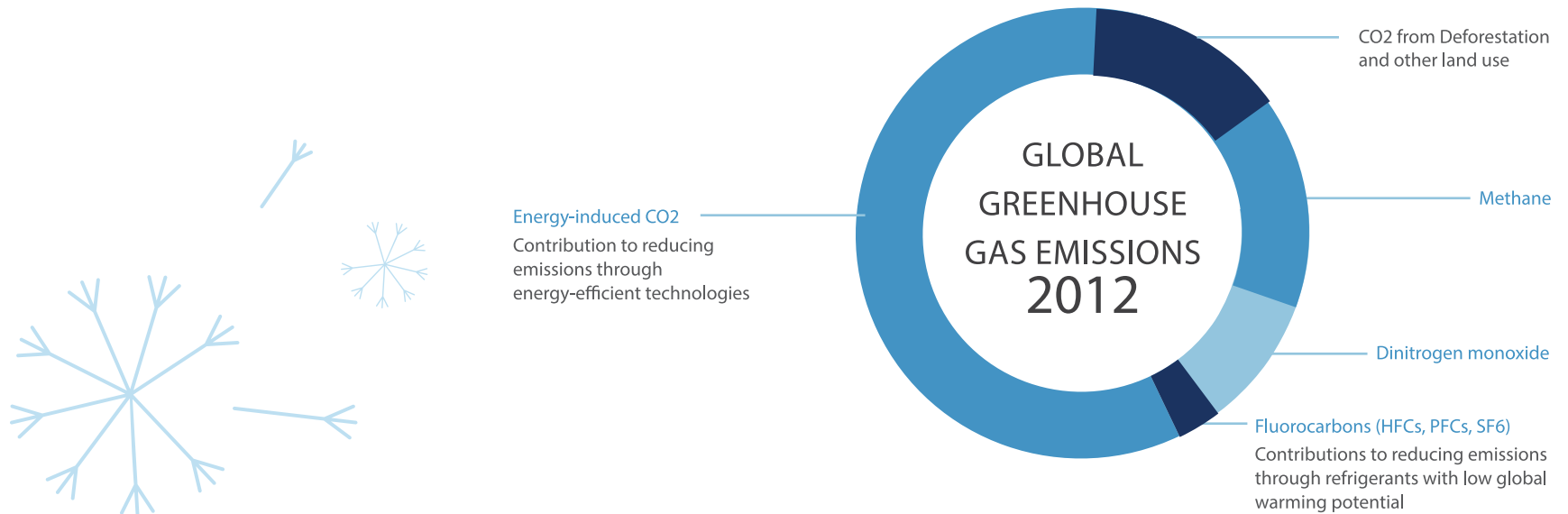


Environmental VISION 2050

Daikin formulated Environmental vision 2050, the aim of which is to contribute to solving increasingly serious global environmental problems over the long term. With the aim of reducing to zero the CO2 emissions caused by our business activities and our products and services, we set targets and implement measures every five years under our fusion strategic management plans. We will reduce the CO2 emissions generated throughout the entire life cycle of our products.

Furthermore, we will create solutions that link society and customers as we work with stakeholders to reduce CO2 emissions to zero.

Using IoT and AI and open solutions, we will meet the world's needs for air solutions by providing safe and healthy air environments while at the same time contributing to solving global environmental problems.





Daikin **MIDDLE EAST & AFRICA**

Established in **2006**

64 Countries
under Daikin MEA

Regional HQ MEA

Product Planning
Sales & Service
Stock Management • HR
Marketing • Finance

Localization

Establishing affiliates &
manufacturing bases in each
market we operate in

5 Subsidiaries

HQ + Regional Affiliates

2 Factories

UAE & KSA

2 Sales Offices

Nigeria & Morocco

650+

Employees

2019

Relocation to JA HQ Office +
Factory + Academy +
Experience Center

200+

Dealers & Distributors

4

Warehouses

Solution Plaza

in Daikin Egypt, Oman,
Nigeria, and Bahrain

Service **CAPABILITIES**



Training and Development



Spare Parts Inventory



24/7 Support



Skilled Applied Products
Technicians

SERVICES OFFERED:

- Annual Maintenance Agreements-Repairs & Overhauls
- Onsite repairs
- Compressor rebuilding of Various Types Upgrades
- Upgrades

SPECIAL SERVICES- NDT:

- VRV Project Management
- Training & Development
- Spare parts Support



Daikin EXPERIENCE CENTER

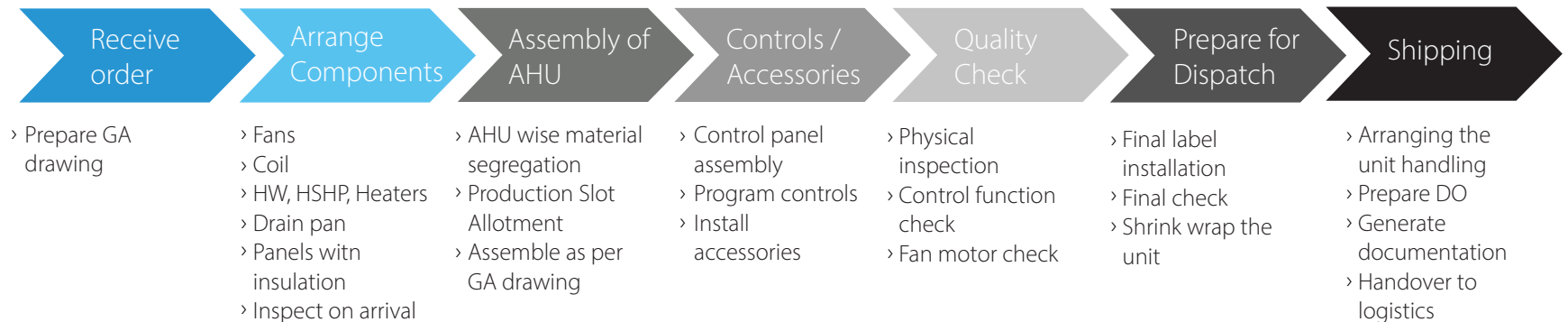
At our fully operational Regional Training Academy, the cumulative growth of all group members serve as the foundation for the group's development, in line with the Daikin Group Philosophy.



AHU FACTORY



General Process





Daikin HONORS

Overall CSR (Including SRI)

Daikin Industries, Ltd.

- Chosen for inclusion in the Morningstar Socially Responsible Investment Index



- Chosen for inclusion in the MSCI Japan ESG Select Leaders Index



- Chosen for inclusion in the MSCI Japan Empowering Women Index (WIN)
- Daikin's Sustainability Report 2017 won the Review Board Special Award of Excellence in the Environmental Communication Awards.
- Won the Best IR Award as selected by the Japan Investor Relations Association

Daikin Middle East and Africa FZE

- Was awarded the Dubai Chamber CSR Label by the Dubai Chamber of Commerce and Industry



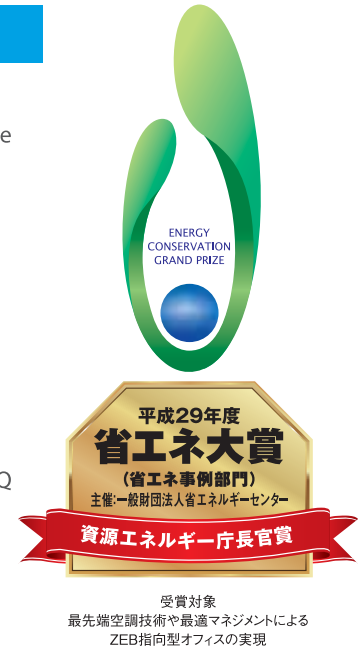
Daikin (China) Investment Co., Ltd.

- Won the Sustainable Best Practices Award from the Shanghai Daily

Environmental Honors

Daikin Industries, Ltd.

- Received a rating of "A-" in climate performance by the Carbon Disclosure Project (CDP), an international NGO
- FY 2017 Energy Conservation Grand Prize
- Received the Director-General Prize of Agency for Natural Resources and Energy, for achieving a ZEB-type office using state-of-the-art air conditioning technologies and optimal management
- Received the Chairman Prize of Energy Conservation Center, Japan (ECCJ) for the VRV Q Series for replacement use
- Received the Chairman Prize of Energy Conservation Center, Japan (ECCJ) for the HEXAGON Force air-cooled heat-pump modular chiller



Daikin Airconditioning India Pvt. Ltd.

- Received the Most Energy Efficient Air Conditioners Award from the Government of India

Goodman Global Group, Inc.

- Earned LEED Gold certification for office buildings in DTP under the LEED green building certification system



Human Resource Honors

Daikin Industries, Ltd.

- Granted Nadeshiko Brand designation for the fifth time, and the fourth consecutive year, by the Ministry of Economy, Trade and Industry
- Awarded the highest level of certification (L-boshi certification) from Japan's Ministry of Health, Labor and Welfare for being a company that shows excellence in promoting the talents of women in the workplace
- Awarded the highest rating, 5 stars, in the NIKKEI Smart Work survey conducted by Nikkei Inc., which assesses companies based on the adoption of diverse, flexible work practices



Daikin (China) Investment Co., Ltd.

- Won the China Model Human Resources Hiring Company Prize in awards sponsored by 51job, China's leading human resource solutions provider

Daikin Compressor Industries, Ltd.

- Received a Prime Minister's Industry Award (Safety Management category) from Thailand's Ministry of Industry

Daikin Malaysia Sdn. Bhd.

- Won a Gold Class 1 Award from the Malaysian Society for Occupational Safety and Health (MSOSH)

Daikin Applied (UK)

- Awarded Gold level in the Better Health at Work Awards

Honors for Customer Satisfaction

Daikin Industries, Ltd.

- Daikin's risora residential air conditioner won a iF Design Award and a Good Design Award
- The cocotas multi-cassette-type air conditioner for small spaces was selected a Good Design Best 100 in the Good Design Awards
- Won an Award of Excellence in the Service and Hospitality Awards sponsored by the Japan Institute of Information Technology (JIIT)
- For the third consecutive year, received the Directors Award in the Corporate Telephone Answering Contest sponsored by the Japan Telecom Users Association (JTUA). First company in the manufacturing industry to be selected a Gold Ranked Company





Compliance and **REGULATIONS**

Daikin adheres to national regulations and follow the internationally recognized certification programs.



Independently Tested by

Intertek







Corporate Social RESPONSIBILITY

Daikin has grown rapidly as a global corporate group. This expansion has brought with it greater demands from society and a need for greater Corporate Social Responsibility (CSR).

Our view of CSR

CSR helps us to fulfil our social responsibilities in all our relationships with our stakeholders, worldwide. It raises our corporate value and contributes to society's sustainable development. We will contribute to society via our business activities, based on legal compliance and ethics. We will be highly sensitive to the needs of every region while we make our contribution to society. We will make CSR a continuous and integral part of our business activities so that they contribute to better business performance. Our CSR activities will always be carried out through open, two-way communication with society and will ensure that we are always accountable for, and transparent in, everything we do.

Key CSR themes

Four key themes have been defined for the value we provide:

- **The environment**
- **Customer satisfaction**
- **New value creation**
- **Human resources**

We have established five CSR themes fundamental to our business activities:

- **Corporate governance**
- **Supply chain management**
- **Respect for human rights**
- **Stakeholder engagement**
- **Communities**

THE ART OF AIR

Brand Campaign

There's art in the air that is conditioned to fit our needs. Daikin has mastered that art for the past 98 years. The art of environmental care and creating comfort for all. For our mind, body and soul. Air, refined and purified. As we know, recreating indoor air is a science. But making it happen is an art.



DAIKIN



the
art of
air





www.daikinmea.com

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DAIKIN MIDDLE EAST AND AFRICA FZE

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